

## AXCESS CANADA AND AXCESS CONSULTING PTY LTD ANNOUNCE AGREEMENT WITH EUROPEAN CHANNEL PARTNER BANCTEC, BROADENING OUR SUPPORT TO EMEA



**August 15, 2010 Colnbrook, Berkshire, United Kingdom:** Access Canada ([www.axcesscanada.com](http://www.axcesscanada.com)) together with its strategic partner in Australia, Access Consulting Pty Ltd., ([www.axcess.com.au](http://www.axcess.com.au)) are pleased to announce that BancTec Europe ([www.banctec.co.uk](http://www.banctec.co.uk)) is now our European channel partner. With over 300 staff in 8 European offices, including a solid team of Business Analysts, they have been certified as our ARMnet support team in the UK, Europe, the Middle East and Northern Africa.

Access has granted them the ability to white label ARMnet Integrated Financial Management Software under their industry leading **eFIRST™** product group. BancTec's pedigree in the lending and payment processing marketplace in Europe is second to none. They have been helping lenders transform their business through innovative technology and consolidation. ARMnet's CRM based Financial Product Management Solutions will further enhance their ability to support the markets they serve.

Their raison d'être is to expand capabilities and profit for lenders through understanding business requirements, prototyping and providing creative input – new business development ideas and new ways to solve problems.



They understand the capabilities of lenders and enhance their competences through adding value. BancTec's market leading eFIRST Origin, for example, is a highly flexible and configurable mortgage and lending platform automating processes that require:

- Dynamic data capture
- Multiple configurable workflows
- Multi-channel access
- Product repository
- Eligibility rules and criteria
- Process automation
- Security and control
- Centralized hub to integrate external systems using .NET interface

BancTec has a number of offices throughout Europe including the United Kingdom, France, Ireland, Germany, Sweden, Spain and the Netherlands. Clearly this insures a solid support infrastructure, especially in the European Union.

## ABOUT BANCTEC



BancTec is a global leader in payment, document and content processing solutions and outsourcing services. We've helped thousands of clients in over 50 countries to simplify the management of their information, business processes and operational infrastructure. BancTec's global business process outsourcing (BPO) services - as well as our innovative mix of hardware, software and professional services - automates and streamlines complex, high-volume, document and data-intensive processes for financial services, public sector organizations, telecom & utility companies, healthcare providers, business & professional services and more, including many of the world's largest enterprises.

## ABOUT AXCESS CONSULTING PTY LTD AND AXCESS CANADA



Access Consulting Group provides financial product management solutions, including loans and investments to financiers and solicitor mortgage funds to our clients in Australia and New Zealand. We provide value to our clients in a single software platform that both reconciles and manages Loan and Investment portfolios through our client-centric system, ARMnet.

Access was formed in 1991 and operated initially as a general consultancy to the finance industry. It soon became obvious that a gap in the market existed for a solution to manage the complex relationships and loan and investment portfolios these financial institutions provide in one single package – and hence the idea for ARM (Access Relationship Management) was born. Today over 45% of the mortgage origination and servicing in Australia and New Zealand uses ARMnet Integrated Financial Management Software



Access Canada was established and officially launched in September 2007 to promote ARMnet Integrated Banking & Financial Product Management Software Solutions throughout the Canadian marketplace and assist in supporting the platform in the northern hemisphere. In providing complete support to our Canadian customers our primary focus at this time is in supporting growth in key financial services sectors including:

- **Retail, Commercial, and Agricultural Banking Institutions,**
- **Credit Unions or Community Banking Institutions**
- **Financial Business Process Management (BPM)Firms,**
- **Commercial or Residential Mortgage Origination and Servicing Firms,**
- **Trust Companies,**
- **Equipment or Vehicle Financing and Fleet Management Firms,**
- **Payday Loan or Cash Advance Lending Firms,**
- **Timeshare or Fractional Financing Firms**
- **Microfinance, or Alternative Banking Institutions**

Our support team provides full business analytics to assist in product creation or optimization. Together with our global team partners we provide seamless global support 24-7 to our clients.